



Efficienado Solutions LLC is a Turnkey energy efficiency project Management Company with strategic focus on environmental sustainability to help businesses achieve a carbon neutral footprint that contributes to a better world for everyone!

As approved facilitators, we offer best in class options for: energy efficiency and sustainable energy generation coupled with customized flexible financing alternatives. We have one of the most diverse clientele, which covers New York, Chicago, and Washington DC. The cornerstone of our firm is providing business customers with comprehensive efficiency solutions.

Since 2010 Efficienado Solutions has successfully completed over (3100) LED lightening projects with one of the most diverse set of client portfolios in urban America spanning New York, Chicago and Washington DC and expand into other cities.

Types of financing solutions:

- a. **Operating Lease:** LED Lights would be leased to the client for a period of (3 -5) years for a low monthly payment. Upon expiration of the lease, the client would have the option to buy the LED luminaires at the Fair Market Value (FMV) mutually agreed at the time of execution of lease agreement.
- b. **Capital Lease:** LED lights are rated to last a minimum of 50,000 hours (~ 10 years). Most clients prefer a capital lease with a (3-5 year term). The asset can be depreciated and the paybacks on LED are significant. The capital lease offers the benefit of operating lease combined with ownership benefits.

Note 1: Our financing alliances offer leasing alternatives within (72) hours based upon credit approval. Moreover, incremental leased equipment can be added under the same application.

Note 2: The rebate from state (NYSERDA) or utility (ConEdison / PSEG) can be transferred over to the client.

Option 2: Shared Savings

LED lighting provides upwards of 50% - 80% energy associated cost reduction. The financing institution and client agree to share these savings for a period of (2-5 years), which specifies the following:

1. The client does NOT pay for the new capital upgrades
2. The client agrees to share the energy savings with the financing institution
3. The developer (Efficienado) has to guarantee a certain amount of savings to the financing institution
4. The State or utility incentives are shared between three entities with agreed upon percentages